

ATTACHMENT 47

1 UNITED STATES DISTRICT COURT
2 NORTHERN DISTRICT OF CALIFORNIA
3 SAN JOSE DIVISION
4 CISCO SYSTEMS, INC.,
5 Plaintiff,
6 vs. Case No. 5:14-cv-05344-BLF
(PSG)
7 ARISTA NETWORKS, INC.,
8 Defendant.

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14 HIGHLY CONFIDENTIAL - OUTSIDE ATTORNEYS' EYES ONLY
15 VIDEO DEPOSITION OF CISCO 30(b)(6)
16 CORPORATE REPRESENTATIVE - JOHN HARTINGH
17 San Francisco, California
18 Wednesday, May 18, 2016
19 Volume I
20
21

22 REPORTED BY:
23 REBECCA L. ROMANO, RPR, CSR No. 12546
24 JOB NO. 2307842
25 PAGES 1 - 182

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<p>1 UNITED STATES DISTRICT COURT</p> <p>2 NORTHERN DISTRICT OF CALIFORNIA</p> <p>3 SAN JOSE DIVISION</p> <p>4 CISCO SYSTEMS, INC.,</p> <p>5 Plaintiff,</p> <p>6 vs. Case No. 5:14-cv-05344-BLF</p> <p>(PSG)</p> <p>7 ARISTA NETWORKS, INC.,</p> <p>8 Defendant.</p> <hr/> <p>9</p> <p>10</p> <p>11</p> <p>12</p> <p>13</p> <p>14</p> <p>15</p> <p>16 DEPOSITION OF JOHN HARTINGH, taken on behalf</p> <p>17 of the Defendant, at Kecker & Van Nest, LLP,</p> <p>18 633 Battery Street, San Francisco, California,</p> <p>19 commencing at 9:11 a.m., Wednesday, May 18, 2016 before</p> <p>20 Rebecca L. Romano, Certified Shorthand Reporter</p> <p>21 No. 12546</p> <p>22</p> <p>23</p> <p>24</p> <p>25</p> <p style="text-align: right;">Page 2</p>	<p>1 APPEARANCES OF COUNSEL (cont'd)</p> <p>2</p> <p>3 For the Defendant:</p> <p>4 WILSON SONSINI GOODRICH & ROSATI</p> <p>5 BY: KAREN J. SHARP</p> <p>6 Attorney at Law</p> <p>7 One Market Plaza</p> <p>8 Spear Tower, Suite 3300</p> <p>9 San Francisco, California 94105-1126</p> <p>10 (415) 947-2052</p> <p>11 ksharp@wsgr.com</p> <p>12</p> <p>13</p> <p>14</p> <p>15 ALSO PRESENT:</p> <p>16 Ramon Peraza, Videographer</p> <p>17</p> <p>18</p> <p>19</p> <p>20</p> <p>21</p> <p>22</p> <p>23</p> <p>24</p> <p>25 ////</p> <p style="text-align: right;">Page 4</p>
<p>1 APPEARANCES OF COUNSEL</p> <p>2</p> <p>3 For the Plaintiff and the Deponent:</p> <p>4 QUINN EMANUEL URQUHART & SULLIVAN, LLP</p> <p>5 BY: CARL G. ANDERSON, Ph.D.</p> <p>6 Attorney at Law</p> <p>7 50 California Street</p> <p>8 22nd Floor</p> <p>9 San Francisco, California 94111</p> <p>10 (415) 875-6328</p> <p>11 carlanderson@quinnemanuel.com</p> <p>12</p> <p>13 For the Defendant:</p> <p>14 KEKER & VAN NEST, LLP</p> <p>15 BY: BRIAN FERRALL</p> <p>16 Attorney at Law</p> <p>17 633 Battery Street</p> <p>18 San Francisco, California 94111</p> <p>19 (415) 391-5400</p> <p>20 bferrall@kvn.com</p> <p>21</p> <p>22</p> <p>23</p> <p>24</p> <p>25 ////</p> <p style="text-align: right;">Page 3</p>	<p>1 INDEX</p> <p>2 DEPONENT EXAMINATION</p> <p>3 CISCO 30(b)(6) JOHN HARTINGH PAGE</p> <p>VOLUME I</p> <p>4</p> <p>5 BY MR. FERRALL 12, 176</p> <p>6 BY MR. ANDERSON 175</p> <p>7</p> <p>8</p> <p>9</p> <p>10 EXHIBITS</p> <p>11 NUMBER PAGE</p> <p>12 DESCRIPTION</p> <p>13 Exhibit 800 Plaintiff Cisco Systems,</p> <p>14 Inc.'s First Supplemental</p> <p>15 Objections and Responses</p> <p>16 to Defendant Arista</p> <p>17 Networks, Inc.'s Notice of</p> <p>18 Rule, 30(b)(6) Deposition,</p> <p>19 2 Pages; 19</p> <p>20</p> <p>21</p> <p>22</p> <p>23</p> <p>24</p> <p>25 ////</p> <p style="text-align: right;">Page 5</p>

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4	Exhibit 801 Plaintiff Cisco Systems,		4	Exhibit 810 Email 3/26/2012 &	
5	Inc.'s First Supplemental		5	attachments,	
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5	CSI-CLI-01575356 -		5	for Data Center,	
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16	Exhibit 808 Document, Arista - 7048		16		
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20	ARISTANDCA00269267;	114	20		
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<p>1 San Francisco, California; Wednesday, May 18, 2016</p> <p>2 9:11 a.m.</p> <p>3 ---o0o---</p> <p>4</p> <p>5 THE VIDEOGRAPHER: Good morning. We are 09:11:50</p> <p>6 on the record at 9:11 a.m. on May 18th, 2016.</p> <p>7 This is the videotaped deposition of</p> <p>8 Cisco Systems. The deponent is Mr. John Hartingh.</p> <p>9 I am the videographer and my name is</p> <p>10 Ramon Peraza here with our court reporter, 09:12:03</p> <p>11 Rebecca Romano. We are here from Veritext Legal</p> <p>12 Solutions at the request of counsel for the</p> <p>13 defendant.</p> <p>14 This deposition is being held at</p> <p>15 Keker & Van Nest in San Francisco. 09:12:12</p> <p>16 The caption of this case is Cisco</p> <p>17 Systems, Inc., versus Arista Networks, Inc., Case</p> <p>18 No. 5:14-cv-05344-BLF (PSG).</p> <p>19 Please note that audio and video</p> <p>20 recording will take place unless all parties have 09:12:33</p> <p>21 agreed to go off the record.</p> <p>22 Microphones are sensitive and may pick up</p> <p>23 whispers or private conversations.</p> <p>24 At this time, Counsel, please identify</p> <p>25 yourselves for the record and state whom you 09:12:45</p> <p style="text-align: right;">Page 10</p>	<p>1 JOHN HARTINGH, 09:13:19</p> <p>2 having been administered an oath, was examined and</p> <p>3 testified as follows:</p> <p>4 EXAMINATION</p> <p>5 BY MR. FERRALL: 10:10:33</p> <p>6 Q. Good morning.</p> <p>7 A. Good morning.</p> <p>8 Q. Please state your full name.</p> <p>9 A. John Allen Hartingh, Jr.</p> <p>10 Q. Have you ever been deposed before, 09:13:26</p> <p>11 Mr. Hartingh?</p> <p>12 A. No. This is the first.</p> <p>13 Q. Okay. I'll -- I'm sure counsel explained</p> <p>14 to you some of the rules.</p> <p>15 But let me just emphasize the importance 09:13:35</p> <p>16 of our not speaking over one other so that the</p> <p>17 reporter can take everything down.</p> <p>18 Okay?</p> <p>19 A. Uh-huh.</p> <p>20 Q. And the other thing is I will need an 09:13:47</p> <p>21 audible answer to questions. A nod of the head is</p> <p>22 not something that the reporter can -- can take</p> <p>23 down.</p> <p>24 Okay?</p> <p>25 A. Got it. 09:13:55</p> <p style="text-align: right;">Page 12</p>
<p>1 represent. 09:12:47</p> <p>2 MR. FERRALL: Brian Ferrall on behalf of</p> <p>3 the defendant, Arista Networks.</p> <p>4 MS. SHARP: Karen Sharp on behalf of</p> <p>5 Arista Networks. 09:12:57</p> <p>6 MR. ANDERSON: Carl Anderson on behalf of</p> <p>7 Cisco Systems and the witness.</p> <p>8 THE VIDEOGRAPHER: The court reporter may</p> <p>9 now swear in the witness.</p> <p>10 THE REPORTER: If you can raise your right 09:13:19</p> <p>11 hand for me, please.</p> <p>12 THE DEPONENT: (Complies.)</p> <p>13 THE REPORTER: You do solemnly state,</p> <p>14 under penalty of perjury, that the testimony you</p> <p>15 are about to give in this deposition shall be the 09:13:19</p> <p>16 truth, the whole truth, and nothing but the truth?</p> <p>17 THE DEPONENT: I do.</p> <p>18</p> <p>19</p> <p>20</p> <p>21</p> <p>22</p> <p>23</p> <p>24</p> <p>25</p> <p style="text-align: right;">Page 11</p>	<p>1 Q. All right. If there's any question that 09:13:56</p> <p>2 you don't understand, you let me know and I'll try</p> <p>3 to clarify it for you.</p> <p>4 Okay?</p> <p>5 A. Will do. 09:14:07</p> <p>6 Q. And if you answer the question, I'm going</p> <p>7 to assume you understood it.</p> <p>8 Is that fair?</p> <p>9 A. I got it.</p> <p>10 Q. All right. Mr. Hartingh, could you tell 09:14:15</p> <p>11 me the various positions that you've held at Cisco</p> <p>12 over the years.</p> <p>13 A. Sure. Cisco -- I joined Cisco, 2002.</p> <p>14 Was in a contract role in our B2B supply</p> <p>15 integration group. 09:14:39</p> <p>16 Also had a role in global sales</p> <p>17 operations, a role in sales operations for service</p> <p>18 provider.</p> <p>19 And then I have been in the -- the Data</p> <p>20 Center Sales Architecture team since. 09:14:58</p> <p>21 Q. Okay. You mentioned a contract role.</p> <p>22 Did that ever change?</p> <p>23 A. It did.</p> <p>24 Q. When did --</p> <p>25 A. 2004. 09:15:10</p> <p style="text-align: right;">Page 13</p>

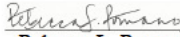
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1 I, Rebecca L. Romano, a Certified Shorthand
2 Reporter of the State of California, do hereby certify:
3 That the foregoing proceedings were taken before me
4 at the time and place herein set forth; that any
5 witnesses in the foregoing proceedings, prior to
6 testifying, were administered an oath; that a record of
7 the proceedings was made by me using machine shorthand
8 which was thereafter transcribed under my direction;
9 that the foregoing transcript is true record of the
10 testimony given.
11 Further, that if the foregoing pertains to the
12 original transcript of a deposition in a Federal Case,
13 before completion of the proceedings, review of the
14 transcript [] was [] was not requested.
15 I further certify I am neither financially
16 interested in the action nor a relative or employee of
17 any attorney or any party to this action.
18 IN WITNESS WHEREOF, I have this date subscribed my
19 name.

20
21 Dated: May 27, 2016

22
23 
Rebecca L. Romano, RPR,
24 CSR. No 12546
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